



interim FINANCIAL REPORT

For the 26 weeks ended 24 December 2017

(prior year 26 weeks ended 25 December 2016)

Beacon
LIGHTING

Beacon Lighting Group Limited ACN 164 122 785

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Directors' Report

The Directors of Beacon Lighting Group Limited (the Company) present the interim report for the Company and its controlled entities for the 26 weeks ended 24 December 2017.

1. Directors

The name of the Company's Directors in office during the 26 weeks ended 24 December 2017 and until the date of this report are as below. All Directors were in office for the entire period.

Ian Robinson	Executive Chairman
Eric Barr	Deputy Chairman, Non-Executive Director
Glen Robinson	Director, Chief Executive Officer
Neil Osborne	Non-Executive Director

2. Review of Operations

For the 26 weeks ended 24 December 2017, the Beacon Lighting Group achieved a record sales and profit result. Following the closure of a major competitor in the prior corresponding period, Beacon Lighting was able to return to a more regular marketing program which supported the improvement in the margins of the Group. Significant recent investment in new stores and new businesses has resulted in the growth of operating expenses ahead of sales. Overall, the Group has made encouraging progress throughout the period.

The Beacon Lighting Group achieved the following financial results for the 26 weeks ended 24 December 2017:

- Sales revenue for the period was \$122.4 million up 12.0% ahead of the comparable period last year. Company store comparative sales increased by 1.8% and the rest of the sales growth can be attributed to new company stores and sales growth from the emerging businesses.
- Gross profit was \$79.7 million up 17.6% or \$11.9 million compared to the comparable period last year. Gross profit margin was 65.1% compared to 62.1% for the comparable period last year.
- Operating expenses as a percentage of sales were 50.9% compared to 49.8% for the comparable period last year.

- The EBITDA result was \$18.8 million up 23.9% or \$3.6 million compared to the comparable period last year. As a percentage of sales, the EBITDA margin improved to 15.3% from 13.9% for the comparable period last year.
- NPAT result of \$11.3 million is up 19.7% or \$1.9 million compared to the comparable period last year. As a percentage of sales, the NPAT margin improved to 9.2% from 8.6% for the comparable period last year.

During the 26 weeks ended 24 December 2017, the Beacon Lighting Group opened new company stores at Carlton (NSW), Bayswater (VIC), Crows Nest (NSW), Gladesville (NSW) and Mentone (VIC). The Group also purchased the Nunawading (VIC) franchise store and converted it into a company store.

3. Significant Changes in the State of Affairs

There were no significant changes in the state of affairs of the business during the 26 weeks ended 24 December 2017.

4. Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 3.

5. Rounding of amounts

The Group has relied on the relief provided by ASIC Corporations Instrument 2016/191, and in accordance with that Instrument, amounts in the financial statements have been rounded off to the nearest thousand dollars, or in certain cases, to the nearest dollar.

6. Comparative Financial Information

Unless otherwise stated, the accounting policies adopted are consistent with those of the previous year. Comparative information is reclassified where appropriate to enhance comparability and provide more appropriate information to users.

Signed in accordance with a resolution of Directors,



Ian Robinson
Executive Chairman
Melbourne, 21 February 2018



Glen Robinson
Chief Executive Officer



Auditor's Independence Declaration



Auditor's Independence Declaration

As lead auditor for the review of Beacon Lighting Group Limited for the half-year ended 24 December 2017, I declare that to the best of my knowledge and belief, there have been:

1. no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
2. no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Beacon Lighting Group Limited and the entities it controlled during the period.

A handwritten signature in grey ink, appearing to read 'JP'.

Jason Perry
Partner
PricewaterhouseCoopers

Melbourne
21 February 2018

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This interim financial report is the consolidated financial report of the consolidated entity consisting Beacon Lighting Group Limited, ACN 164 122 785 and its subsidiaries. Beacon Lighting Group Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is 5 Bastow Place Mulgrave Victoria 3170. The financial report was authorised for issue by the directors on 21 February 2018

This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the 52 weeks ended 25 June 2017 and any public announcements made by Beacon Lighting Group Limited during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the 26 weeks ended 24 December 2017 and the 26 weeks ended 25 December 2016
Beacon Lighting Group and its controlled entities

Consolidated Entity	Notes	24 December 2017 \$'000	25 December 2016 \$'000
Revenue from ordinary activities			
Sale of goods		122,380	109,245
Other revenue		1,183	1,400
		123,563	110,645
Other income		144	366
Expenses			
Cost of sales of goods		(42,657)	(41,442)
Marketing		(7,201)	(6,568)
Selling and distribution		(48,454)	(41,151)
General and administration		(8,459)	(8,123)
Finance costs		(786)	(582)
Profit before income tax	3	16,150	13,145
Income tax expense	15	(4,868)	(3,717)
Profit for the period attributable to the members of the parent entity		11,282	9,428
Other comprehensive income			
Items that may be reclassified to profit or loss			
Changes in the fair value of derivatives		131	1,127
Exchange differences on translation of foreign operations		(12)	34
Income tax relating to these items		(35)	(348)
Other comprehensive income for the period, net of tax		84	813
Total comprehensive income for the period attributable to the members of the parent entity		11,366	10,241
Earnings per share		Cents	Cents
Basic earnings per share		5.24	4.38
Diluted earnings per share		5.22	4.38

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

CONSOLIDATED BALANCE SHEET

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

Consolidated Entity	Notes	December 2017 \$'000	June 2017 \$'000
Current assets			
Cash and cash equivalents		16,193	12,925
Trade and other receivables		10,323	9,613
Inventories		59,582	55,267
Derivative financial instruments	4	154	63
Current tax assets		-	108
Other current assets		951	1,004
Total current assets		87,203	78,980
Non-current assets			
Property, plant and equipment	5	29,369	28,865
Deferred tax assets		6,317	5,890
Intangible assets	6	10,880	10,342
Total non-current assets		46,566	45,097
Total assets		133,769	124,077
Current liabilities			
Trade and other payables	7	17,527	20,282
Borrowings	8	27,523	23,928
Provisions	9	6,912	6,428
Current tax liabilities		1,412	-
Total current liabilities		53,374	50,638
Non-current liabilities			
Borrowings	10	5,604	6,340
Provisions	11	3,105	2,981
Total non-current liabilities		8,709	9,321
Total liabilities		62,083	59,959
Net assets		71,686	64,118
Equity			
Contributed equity	12	64,359	62,870
Other reserves		(42,999)	(42,965)
Retained earnings		50,326	44,213
Total equity		71,686	64,118

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the 26 weeks ended 24 December 2017 and the 26 weeks ended 25 December 2016
Beacon Lighting Group and its controlled entities

Consolidated Entity	Notes	Contributed equity \$'000	Reserves \$'000	Retained earnings \$'000	Total equity \$'000
Balance at 26 June 2016		62,736	(43,105)	37,793	57,424
Profit for the period		-	-	9,428	9,428
Other comprehensive income		-	813	-	813
Total comprehensive income for the period		-	813	9,428	10,241
Transactions with owners in their capacity as owners					
Issues of shares to employees	12	134	-	-	134
Employee share scheme		-	(34)	-	(34)
Dividends provided for or paid	14	-	-	(5,166)	(5,166)
Total contributions by and distributions to owners		134	(34)	(5,166)	(5,066)
Balance as at 25 December 2016		62,870	(42,326)	42,055	62,599
Balance at 25 June 2017		62,870	(42,965)	44,213	64,118
Profit for the period		-	-	11,282	11,282
Other comprehensive income		-	84	-	84
Total comprehensive income for the period		-	84	11,282	11,366
Transactions with owners in their capacity as owners					
Issues of shares to employees	12	250	-	-	250
Dividend re-investment plan issues	12	1,239	-	-	1,239
Employee share scheme		-	(118)	-	(118)
Dividends provided for or paid	14	-	-	(5,169)	(5,169)
Total contributions by and distributions to owners		1,489	(118)	(5,169)	(3,798)
Balance as at 24 December 2017		64,359	(42,999)	50,326	71,686

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CASH FLOWS

For the 26 weeks ended 24 December 2017 and the 26 weeks ended 25 December 2016
Beacon Lighting Group and its controlled entities

Consolidated Entity	Notes	24 December 2017 \$'000	25 December 2016 \$'000
Cash flows from operating activities			
Receipts from customers (inclusive of goods and services tax)		135,438	122,079
Payments to suppliers and employees (inclusive of goods and services tax)		(123,533)	(108,096)
Interest received		23	25
Borrowing costs		(786)	(582)
Income taxes paid		(3,536)	(3,701)
Net cash inflow from operating activities		7,606	9,725
Cash flows from investing activities			
Payments for property, plant and equipment		(2,484)	(4,593)
Payments for acquisitions		(782)	(2,750)
Proceeds from sale of property, plant and equipment		-	40
Net cash outflow from investing activities		(3,266)	(7,303)
Cash flows from financing activities			
Proceeds from borrowings (net)		2,858	1,759
Dividends paid to Company's shareholders	14	(3,930)	(5,166)
Net cash outflow from financing activities		(1,072)	(3,407)
Net increase / (decrease) in cash and cash equivalents		3,268	(985)
Cash and cash equivalents at the beginning of the financial year		12,925	9,255
Cash and cash equivalents at end of period		16,193	8,270

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



NOTES TO THE FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of this consolidated financial report is set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated. The financial report is for the consolidated entity consisting of Beacon Lighting Group Limited and its subsidiaries.

Basis of Preparation

This condensed consolidated interim financial report for the 26 weeks ended 24 December 2017 has been prepared in accordance with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Act 2001.

This condensed consolidated interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the 52 weeks ended 25 June 2017 and any public announcements made by Beacon Lighting Group Limited during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

(a) New, revised or amended accounting standards and interpretations adopted by the group

The Group has adopted all of the new, revised or amended accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) that are mandatory for the current reporting period. The adoption of these accounting standards and interpretations did not have any significant impact on the financial performance or position of the Group.

Any new, revised or amended Accounting Standards or Interpretations that are not mandatory have not been early adopted.

(b) Historical cost convention

This interim financial report has been prepared in accordance with the historical cost convention. Comparative information is reclassified where appropriate to enhance comparability.

2. Segment Information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker for Beacon Lighting Group Limited and its controlled entities (the Group), is the Chief Executive Officer (CEO). The Group determines operating segments based on information provided to the CEO in assessing performance and determining the allocation of resources within the Group. Consideration is given to the manner in which products are sold, nature of the products supplied, the organisational structure, the nature of customers and the materiality of financial results.

The Group's one reportable segment is the selling of light fittings, fans and energy efficient products in the Australian market.

3. Profit and Loss Information

Significant Items

Profit for the period does not include any items that are unusual because of their nature, size or incidence.

4. Fair Value Measurement of Financial Instruments

Fair value hierarchy

AASB 13 requires disclosure of fair value measurements by level of the following fair value measurement hierarchy:

- a) quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- b) inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly (level 2); and
- c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The following table presents the Company's financial assets and financial liabilities measured and recognised at fair value at 24 December 2017, on a recurring basis.

NOTES TO THE FINANCIAL STATEMENTS

At 24 December 2017	Level 2 \$'000	Total \$'000
Derivatives used for hedging – Net Position	(154)	(154)

At 25 June 2017	Level 2 \$'000	Total \$'000
Derivatives used for hedging – Net Position	(63)	(63)

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

All of the resulting fair value adjustments are included in level 2.

There are no financial assets and liabilities in Level 1 and Level 3, and there are no transfers between the levels.





NOTES TO THE FINANCIAL STATEMENTS

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

5. Property, Plant and Equipment

Consolidated Entity	Furniture, fittings and equipment \$'000	Vehicles \$'000	Total \$'000
At 25 June 2017			
Cost	41,394	3,005	44,399
Accumulated depreciation	(14,165)	(1,369)	(15,534)
Net book amount	27,229	1,636	28,865
Half Year ended 24 December 2017			
Opening net book amount	27,229	1,636	28,865
Additions	2,329	155	2,484
Disposals	(11)	-	(11)
Depreciation charge	(1,651)	(159)	(1,810)
Impairment charge	(159)	-	(159)
Closing net book amount	27,737	1,632	29,369
At 24 December 2017			
Cost	43,153	3,160	46,313
Accumulated depreciation	(15,416)	(1,528)	(16,944)
Net book amount	27,737	1,632	29,369

6. Intangible Assets

Consolidated Entity	Goodwill \$'000	Patents, trademarks and other rights \$'000	Total \$'000
At 25 June 2017			
Cost	10,102	500	10,602
Accumulated amortisation and impairment	-	(260)	(260)
Net book amount	10,102	240	10,342
At 24 December 2017			
Cost	10,650	500	11,150
Accumulated amortisation and impairment	-	(270)	(270)
Net book amount	10,650	230	10,880

NOTES TO THE FINANCIAL STATEMENTS

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

7. Trade and Other Payables

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Trade payables	7,877	9,011
Customer deposits	2,332	2,865
Sundry creditors	4,502	5,611
Marketing fund	2,109	2,079
Other payables	707	716
	17,527	20,282

Fair Value

Trade payables are unsecured and are usually paid within 30 days of recognition.

The carrying amounts of trade and other payables are assumed to be the same as their fair values, due to their short-term nature.

8. Current Borrowings

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Secured		
Inventory finance	26,656	22,503
Multi currency finance	507	744
Hire purchase liability	360	681
	27,523	23,928

NOTES TO THE FINANCIAL STATEMENTS

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

9. Current Provisions

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Employee benefits	5,422	4,993
Warranty provision (a)	1,342	1,300
Other provisions (b)	148	135
	6,912	6,428

(a) Warranty provision

The Group generally offers 12 months warranty on its products. Provision is made for estimated warranty claims in respect of products sold which are still under warranty at the end of the reporting period. These claims are expected to be settled in the next financial year. Management estimates the provision based on historical warranty claim information and any recent trends that may suggest claims could differ from historical amounts.

Factors that could impact the estimated claim information include the success of the Group's product and quality initiatives, as well as parts and labour costs. Were claim costs to differ by 10% from management's estimates, the warranty provision would be an estimated \$134,000 (June 2017: \$130,000) higher or lower.

Movement in warranty provision

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Carrying amount at the start of the period	1,300	1,138
Charged to profit or loss - amount incurred and charged	42	163
Carrying amount at end of period	1,342	1,300

(b) Other provisions

Provision is made for the fringe benefit tax payable at the end of the reporting period.

Movement in other provisions

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Carrying amount at the start of the period	135	110
Charged to profit or loss - amount incurred and charged	440	535
Amounts used during the period	(427)	(510)
Carrying amount at end of period	148	135

NOTES TO THE FINANCIAL STATEMENTS

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

10. Non Current Borrowings

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Secured		
Loan facility floating rate	5,200	5,800
Hire purchase plan	404	540
	5,604	6,340

11. Non Current Provisions

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Lease liabilities	2,173	2,068
Employee benefits	932	913
	3,105	2,981



NOTES TO THE FINANCIAL STATEMENTS

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

12. Contributed equity

Consolidated Entity	December 2017 Shares	June 2017 Shares
Number of ordinary shares, fully paid	216,319,984	215,262,754

Consolidated Entity	December 2017 Shares	June 2017 Shares
Movements in the number of ordinary shares		
Balance at the beginning of the period	215,262,754	215,157,117
Performance rights and options vesting into shares	144,679	105,637
Dividend re-investment plan issue	912,551	-
Balance at the end of the period	216,319,984	215,262,754

Consolidated Entity	December 2017 \$'000	June 2017 \$'000
Movements in ordinary share capital		
Balance at the beginning of the period	62,870	62,735
Performance rights and options vesting into shares	250	135
Dividend re-investment plan issue	1,239	-
Balance at the end of the period	64,359	62,870

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Group in proportion to the number of and amounts paid on the shares held. All shares carry one vote per share.

Ordinary shares have no par value and the Group does not have a limited amount of authorised capital.

Capital risk management

The Group's objectives when managing capital are to safeguard their ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

Consistently with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt (borrowings less cash) divided by net debt plus total equity.

Dividend reinvestment plan

The Group has established a dividend reinvestment plan under which eligible shareholders may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares rather than by being paid in cash. Shares are issued under the plan at a 5% discount to the market price.

NOTES TO THE FINANCIAL STATEMENTS

As at 24 December 2017 and as at 25 June 2017
Beacon Lighting Group and its controlled entities

13. Contractual Maturities of Financial Liabilities

Consolidated Entity	Less than 6 months \$'000	6-12 months \$'000	Between 1 and 5 years \$'000	Over 5 years \$'000	Total Contractual cash flows \$'000	Carrying amount liabilities \$'000
Non Derivatives						
Trade and other payables	17,527	-		-	17,527	17,527
Borrowings	27,163	-	5,200	-	32,363	32,363
Finance lease liabilities	180	180	404	-	764	764
Total non-derivatives	44,870	180	5,604	-	50,654	50,654
Derivatives						
Net settled (cash flow hedges)	154	-	-		154	154

14. Dividends

Consolidated Entity	24 December 2017 \$'000	25 December 2016 \$'000
Total dividends provided for or paid during the half year	5,169	5,166

15. Income Tax

Income tax expense is recognised based on management's estimate of the weighted average effective annual income tax rate expected for the full financial year. The estimated average annual tax rate used for the 26 weeks ended 24 December 2017 is 30%, compared to 30% for the 26 weeks ended 25 December 2016.

16. Contingencies

There were no significant or material legal claims at 24 December 2017.

17. Commitments

There has been no significant change to the substance or value of commitments to those disclosed in the 25 June 2017 financial report.

18. Events Occurring After the Reporting Period

Other than the item described below, there has been no other matter or circumstance that has occurred subsequent to period end that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations or the state of affairs of the Company or economic entity in subsequent financial periods.

A fully franked interim dividend of \$0.025 cents per share was declared on 21 February 2018.



Directors' Declaration

In the opinion of the Directors:

- (a)** the Financial Statements, notes and the additional disclosures set out on pages 5 to 18 are in accordance with the Corporations Act 2001, including:
 - (i) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements, and
 - (ii) giving a true and fair view of the consolidated entity's financial position as at 24 December 2017 and of its performance for the 26 weeks period ended on that date, and
- (b)** there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of Directors.



Ian Robinson
Executive Chairman



Glen Robinson
Chief Executive Officer

Melbourne, 21 February 2018



Independent auditor's review report to the members of Beacon Lighting Group Limited

Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Beacon Lighting Group Limited (the Company), which comprises the consolidated balance sheet as at 24 December 2017, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, selected explanatory notes and the directors' declaration for Beacon Lighting Group Limited. The consolidated entity comprises the Company and the entities it controlled during that half-year.

Directors' responsibility for the half-year financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the consolidated entity's financial position as at 24 December 2017 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Beacon Lighting Group Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

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**Independent auditor's review report to the members of
Beacon Lighting Group Limited (continued)**

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Beacon Lighting Group Limited is not in accordance with the *Corporations Act 2001* including:

1. giving a true and fair view of the consolidated entity's financial position as at 24 December 2017 and of its performance for the half-year ended on that date;
2. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A handwritten signature in cursive script that reads 'PricewaterhouseCoopers'.

PricewaterhouseCoopers

A handwritten signature in cursive script that appears to be 'JP'.

Jason Perry
Partner

Melbourne
21 February 2018



Corporate Directory

DIRECTORS

Ian Robinson
Glen Robinson
Eric (James) Barr
Neil Osborne

Executive Chairman
Chief Executive Officer
Deputy Chairman
Non-Executive Director

LEGAL ADVISORS

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Corporate site
www.beaconlightinggroup.com.au

Retail site
www.beaconlighting.com.au

Other business divisions
www.beaconlightingtradeclub.com.au
www.beaconsolar.com.au
www.beaconlightingcommercial.com.au
www.beaconinternational.com
www.fanaway.com
www.lucciair.com
www.lightsourcesolutions.com.au
www.lightsourcesolutions.co.nz
www.beaconlighting.us
www.beaconlighting.eu
www.massonforlight.com.au

STOCK EXCHANGE LISTING

Beacon Lighting Group Limited (BLX)
shares are listed on the ASX

108 Store Locations

www.beaconlighting.com.au

VIC

Abbotsford

250 Hoddle St

Ballarat

Wendouree
Homemaker Centre
333 Gillies St

Balwyn North

304 Doncaster Rd

Bayswater

216 Canterbury Rd
Bayswater Nth

Bendigo

285 High St
Kangaroo Flat

Burwood

110 Burwood Hwy

Camberwell

347 Camberwell Rd

Chirnside Park

Showroom Centre
286 Maroondah Hwy

Coburg

Lincoln Mills
Homemaker Centre
64-74 Gaffney St

Cranbourne

Cranbourne Home
Cnr Sth Gippsland Hwy
& Thompsons Rd

Essendon DFO

Homemaker Hub
120 Bulla Rd
Strathmore

Fountain Gate

Casey Lifestyle Centre
430 Princes Hwy

Frankston

22 McMahons Rd

Geelong

354 Melbourne Rd

Heidelberg

2-4 Dora St

Hoppers Crossing

283 Old Geelong Rd

Maribyrnong

Harvey Norman Centre
169 Rosamond Rd

Mentone

27-29 Nepean Hwy

Moorabbin

867 Nepean Hwy

Nunawading

262 Whitehorse Rd

Oakleigh

807 Warrigal Rd

Pakenham

Lifestyle Centre
825 Princes Hwy

Preston

23 Bell St

Scoresby

1391 Ferntree Gully Rd

South Melbourne

50-56 York St

Springvale

IKEA Homemaker Centre
917 Princes Hwy

St Kilda

366 St Kilda Rd

Sunshine

497 Ballarat Rd

Thomastown

Homemaker Centre
Cnr Dalton and
Settlement Rds

Watergardens

Homemaker Centre
440 Keilor-Melton Hwy
Taylors Lakes

Waurin Ponds

Homemaker Centre
235 Colac Rd
(Princes Hwy)

TAS

Launceston

40 William St

Moona

7-9 Derwent Park Rd

NSW

Albury Wodonga

Harvey Norman Centre
94 Borella Rd
Albury

Alexandria

Style Homemaker Centre
Cnr O'Riordan
& Doody Sts

Artarmon

Home HQ North Shore
Cnr Reserve Rd
& Frederick St

Bankstown

Home Central
9 - 67 Chapel Rd South

Belrose

Supa Centa Belrose
4-6 Niangala Cl

Brookvale

577-579 Pittwater Rd

Carlton

367 Princes Hwy

Campbelltown

Homebase
24 Blaxland Rd

Castle Hill

Home Hub Hills
Cnr Victoria & Hudson Ave

Crossroads

Homemaker Centre
Parkers Farm Place
Casula

Crows Nest

118 Falcon St

Gladesville

8 Wharf Rd

Gosford West

Hometown
356 Manns Rd

Hornsby

Cnr Pacific Hwy
& Yardley Ave
Waitara

Killara

694 Pacific Hwy

Kotara

Kotara Home
108 Park Ave

Lake Haven

Home Mega Centre
Cnr Pacific Hwy
& Lake Haven Drv

Marsden Park

Home Hub Marsden Park
Richmond Rd

McGraths Hill

Home Central
264-272 Windsor Dr

Mittagong

Highlands
Homemaker Centre
205 Old Hume Hwy

Parramatta

Cnr Church and
Daking Sts

Penrith

Homemaker Centre
2 Patty's Place

Port Macquarie

180 Lake Rd

Prospect

Homebase
19 Stoddart Rd

Rutherford

Harvey Norman Centre
366 New England Hwy

Shellharbour

146 New Lake
Entrance Rd

Taren Point

105 Parraweena Rd

Warners Bay

Warners Bay Home
240 Hillsborough Dr

ACT

Fyshwick

175 Gladstone St

Gungahlin

10 Gribble St

QLD

Bundall

61 Upton St

Burleigh

Stockland Centre
177-207 Reedy
Creek Rd

Cairns

331 Mulgrave Rd

Cannon Hill

Homemaker Centre
1881 Creek Rd

Capalaba

Freedom Home Centre
67 Redland Bay Rd

Carseldine

Homemaker Centre
1925 Gympie Rd
Bald Hills

Fortitude Valley

Homemaker
City North
650 Wickham St

Helensvale

Homeworld
502 Hope Island Rd

Hervey Bay

140 Boat Harbour Drv

Ipswich

Ipswich Riverlink
Shopping Centre
Cnr The Terrace
& Downs Sts

Jindalee

Homemaker City
182 Sinnamon Rd

Kawana

2 Eden St
Minyama

Macgregor

550 Kessels Rd

Maroochydore

Sunshine Homemaker Centre
72 Maroochydore Rd

Morayfield

Supa Centre
344 Morayfield Rd

Noosa

Noosa Civic
Eenie Creek Rd

Northlakes

Primewest Northlakes
Cnr Northlakes Drv
Mason St
& Stapylton St

Rockhampton

Red Hill
Homemaker Centre
Cnr Yaamba &
Richardson Rds

Southport

Bunnings Complex
542 Olsen Ave

Toowoomba

Harvey Norman Centre
910 Ruthven St

Townsville - Fairfield

Homemaker Centre
1 D'Arcy Dr
Idalia

Townsville - Garbutt

Mega Centre
Cnr Dalrymple Rd
& Duckworth St

Underwood

Homemaker HQ
1-21 Kingston Rd

Windsor

Homemaker City
190 Lutwyche Rd

WA

Baldivis

Safety Bay Rd

Bunbury

Homemaker Centre
42 Strickland St

Cannington

21 William St

Clarkson

Ocean Keys
Homemaker Centre
61 Key Largo Drv

Claremont

201-207 Stirling Hwy

Jandakot

South Central
Cockburn
87 Armadale Rd

Joondalup

3 Sundew Rise

Malaga

Home Centre
655 Marshall Rd

Mandurah

28 Gordon Rd

Mandurah Home City

430 Pinjarra Rd

Midland

Midland Central
Cnr Clayton & Lloyd Sts

Myaree

Melville Square
Cnr Leach Hwy
& Norma Rd

Osborne Park

Hometown
381 Scarborough Beach Rd

Subiaco

320 Hay St

SA

Churchill

Churchill Centre South
252 Churchill Rd
Kilburn

Gepps Cross

Home HQ
750 Main North Rd

Melrose Park

Melrose Plaza
1039 South Rd

Mile End

Mile End Home
121 Railway Tce

Munno Para

Harvey Norman Centre
600 Main North Rd
Smithfield

Noarlunga

Harvey Norman Centre
2 Seaman Dr

NT

Darwin

Homemaker Village
356-362 Bagot Rd
Millner



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